SAMSUNG

Vertical Farming Solutions







Market

Capital inflows into vertical/indoor farming is increasing

Bloomberg

Vertical Farming Boom Continues With InFarm Raising \$100 Million (Jun. 2019)

The Packer

GV leads \$90 million investment in Bowery Farming

(Dec. 2018)

Bloomberg

SoftBank Vision Fund Leads \$200 Million Bet on Indoor Farms (Jul. 2017)



Billionaires make it rain on Plenty, the indoor farming startup (Jul. 2017)



Image: AeroFarms



Image : Plenty



Image: Infarm

Background

Investment is mainly driven by the following reasons

Demand for fresher, organic, and locally produced food



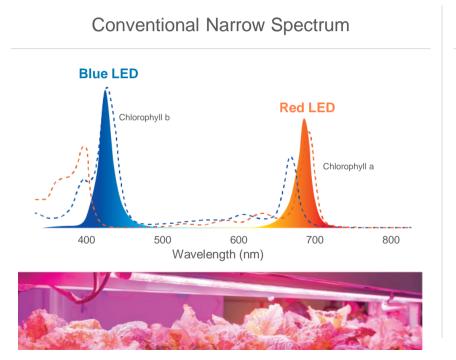
Image : Infarm

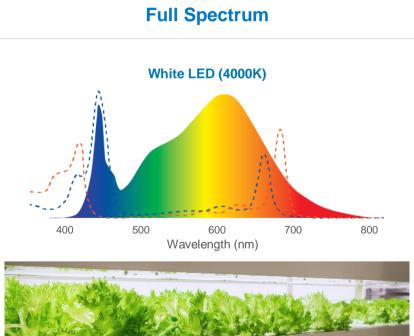
Legalization of medical & recreational cannabis



Full Spectrum

LED is the sole source of light and full spectrum is suitable for vertical/indoor farming





More Favorable Solution

White light enables easier detection of diseases and a pleasant work environment

Narrow Spectrum



Full Spectrum



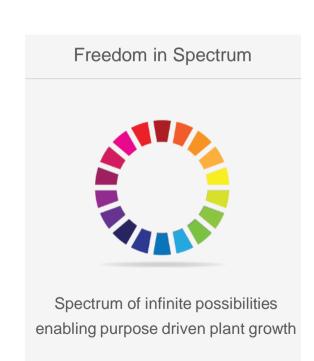
Key Considerations

There are three key considerations in horticultural lighting

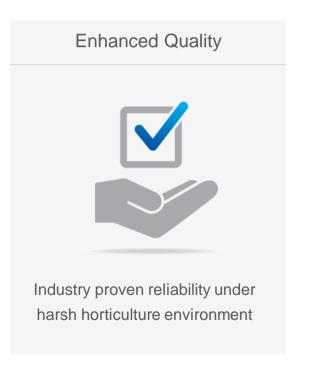
Spectrum	Efficacy	Reliability		
Optimized spectrum ensures healthier and balanced plant growth	High PPF/W enables more plant growth with less energy	Horticulture environment requires higher level of reliability and stability		

Why Samsung LED

Samsung Horticultural LED line-up is formed with the key considerations in mind



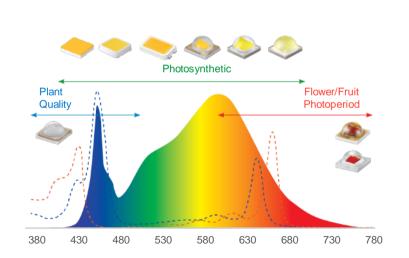




Spectrum of Infinite Possibilities

A wide selection of LEDs and simulation tool provide freedom of spectrum design

LED Selections



Simulation Tool



• Plants: Butterhead Lettuce, Oak Leaf

• Environment: 24°C, RH 70%, On/Off=16/8hrs., hydroponic

• Test Period: 10 days

Variable: Light spectrum (narrow vs. full) with same PPF

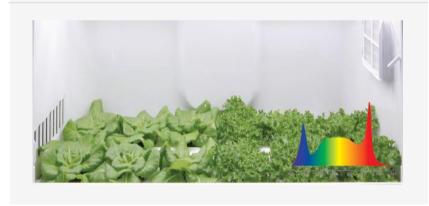
X Experiment was repeated 3 times with different batches for reproducibility

Narrow Spectrum



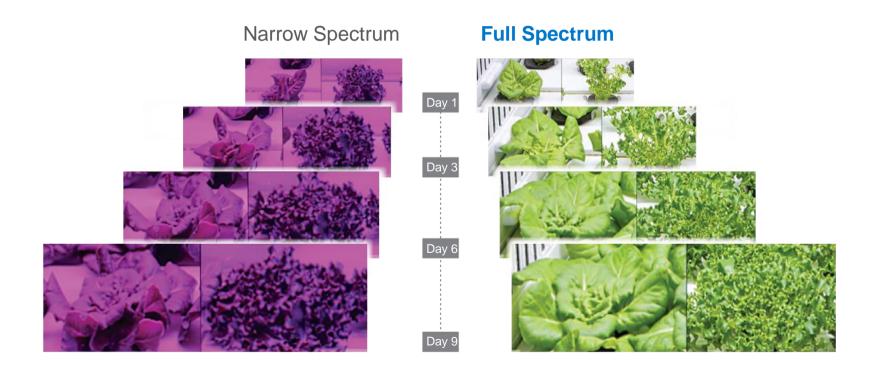






Spectrum

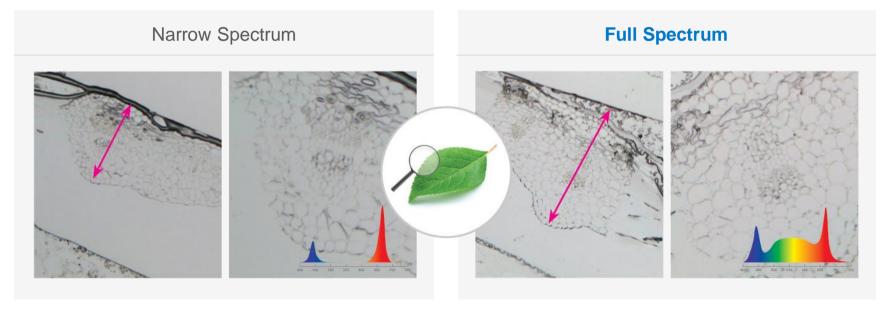
10% more fresh weight was obtained from full spectrum



Experiment on Full Spectrum

Full spectrum can improve both quantity and quality of plants

- · Cross-sections of the leaves under narrow spectrum vs. full spectrum were compared
- Thicker leaf and well-formed structures (xylem, phloem, etc.) were obtained from full spectrum



Spectrum Engineering

Color, taste, and immunity can be optimized with spectrum engineering

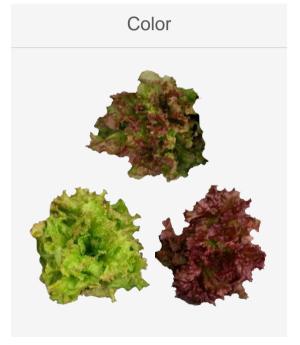






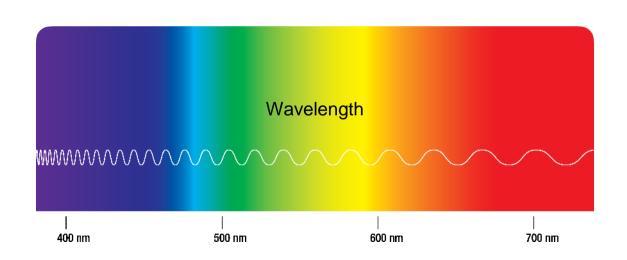
Image: Univ. of Guelph Image: Plenty Image: Lighting Research Center

Figure-of-Merits

PAR (Photosynthetically Active Radiation): 400-700nm

PPF (Photosynthetic Photon Flux): Amount of photons in PAR (µmol/s) \leftrightarrow Im

PPE (Photosynthetic Photon Efficacy): PPF/Watt efficiency (µmol/J) \leftrightarrow Im/W





High Efficacy LED

LED efficacy is key to succeed in horticulture application

→ Samsung provides industry leading high efficacy LEDs

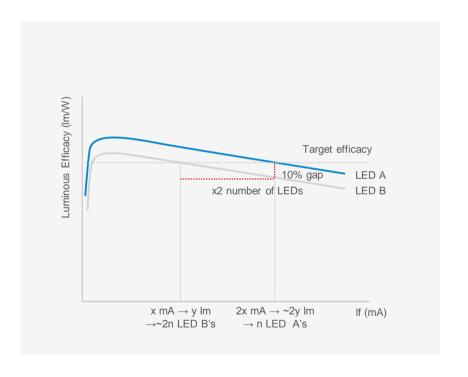
		LM301H	Competitor A	Remark
Form Fa	actor (mm²)	3.0x3.0	3.0x3.0	-
25°C 65mA 5000K CRI80	PPF (µmol/s)	0.56	0.51	+10%
	PPF/W (µmol/J)	3.10	2.86	+8%



Saving in Lighting System Cost

Initial lighting system cost can be significantly reduced with high efficacy LEDs

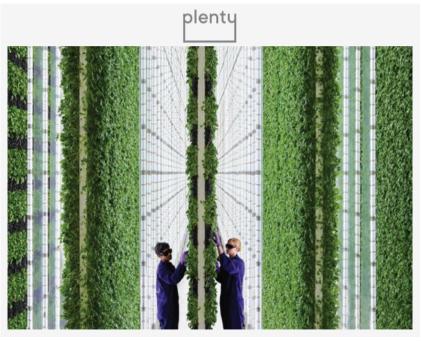
	Company A	LM301H
Series x Parallel	17S x 80P	17S x 37P
IF (A)	6	6
IF/LED (mA)	75	162
VF (V)	47.0	47.8
Watt (W)	282.0	286.8
PPF (µmol/s)	815	822
PE (µmol/J)	2.89	2.87
Number of LEDs	1360ea.	629ea.



Saving in Operation Cost

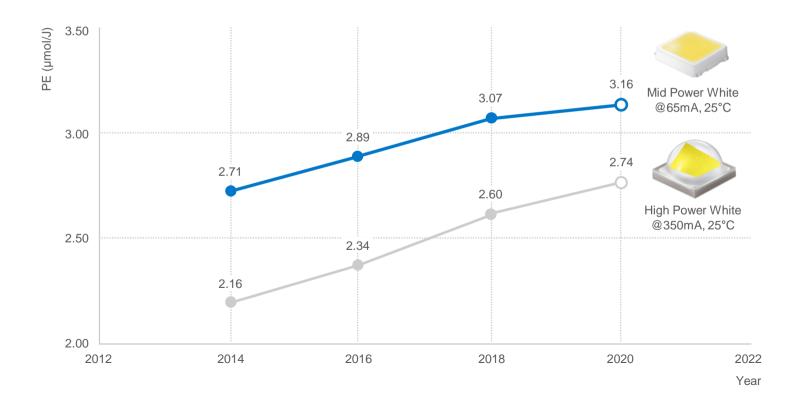
A huge amount of electrical energy can be saved with high efficacy LEDs





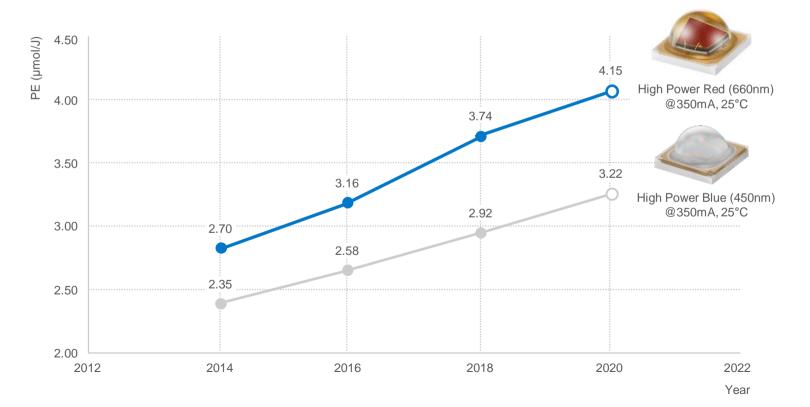
Performance Roadmap - White LED

>3.0µmol/J white-based LED fixtures will be available



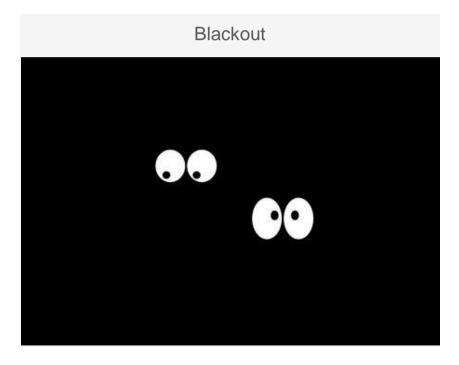
Performance Roadmap – Color LED

>4.0µmol/J red-based LED fixtures will be available



LED Failure Modes

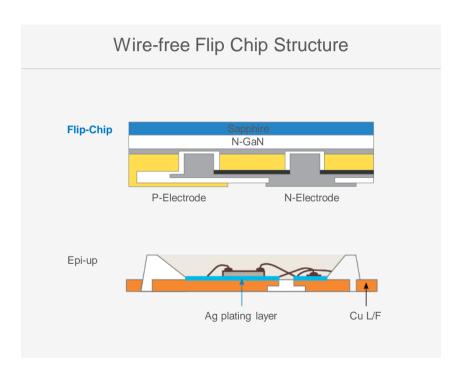
Blackout and performance degradation over time are typical failure modes

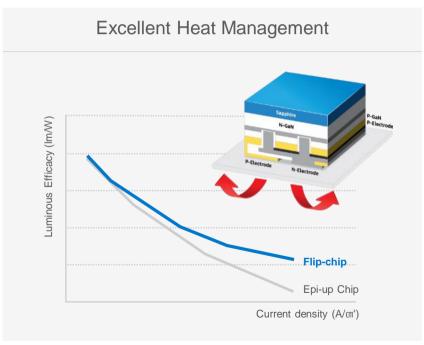




Advanced Flip Chip Structure

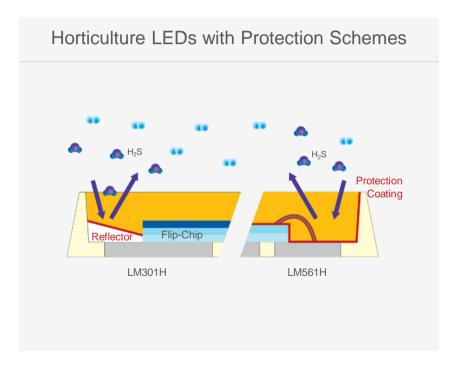
Flip-chip LEDs prevent potential wire-open and blackout failure

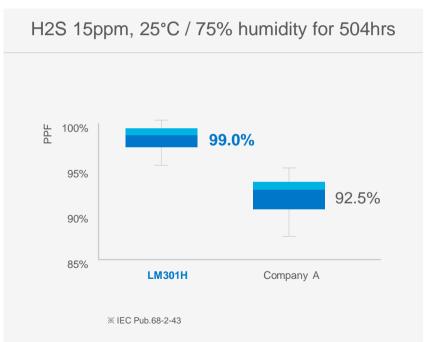




Superior Sulfur Resistance

LEDs with protection schemes are necessary to maintain PPF, Spectrum, etc.





Vertical Farming Solution

- Plants: Lettuce, Herbs, etc.
- LED Lighting Requirements: Efficacy[↑], Thermal Management

	White LED			Color LED				
	LM301H	LM561H	LM301H ONE	LH351H Blue (450nm)	LH351H Red (630nm)	LH351H Deep Red (660nm)	LH351H Deep Red (660nm) V2	LH351H Far Red (730nm)
PPF (µmol/s)	0.56	0.51	0.49	2.80	1.57	2.32	2.63	*1.96
PPF/W (µmol/J)	3.10	2.84	2.75	2.80	2.14	3.12	3.73	**2.91
Footprint (mm2)	3.0 × 3.0	5.6 × 3.0	3.0 × 3.0			3.5 × 3.5		

Thank you